

E2 Creates A Solid FOUNDATION

for Auto-Turn Manufacturing

Auto-Turn
MANUFACTURING, INC



In 2006, when Gary Shotton purchased Auto-Turn Manufacturing, Inc., he knew what he wanted to do. With an engineering background and process-oriented mindset, he saw improvements that could be made with his shop from day one. Since the shop had been around the Tulsa, OK area since 1983, he knew he needed to take a hard look at where his company could improve and make some big changes.

Auto-Turn produces component parts for a wide variety of industries including aviation, oil pipelining and the fracking industry. When Gary came into the company, he realized quickly that his team was working with antiquated systems with little to no consistency across departments. Many department leaders had their own Excel spreadsheets and databases that weren't communicating with other departments. Sharing information about accounting, payroll, quality standards and production needs was extremely difficult. He set out to find a system that would help bring his shop into the 21st century.



Initially, he spoke with a local company that custom programs systems based on a shop's needs. However, Gary wasn't certain about exactly what type of technology his shop needed. High on the priority list was finding a system that would integrate with QuickBooks but beyond that, he wasn't confident that he could outline all the individual pieces his shop would eventually grow to use. Luckily his daughter, who works at QuickBooks, steered him toward the E2 Shop System.

“With E2, I knew I could count on their understanding and experience of what other machine shops have needed,” said Gary. “I was confident that they would anticipate anything my shop would use that I may not have thought we needed.”

“It’s hard to point to just one aspect of how E2 has helped improve our business performance. I just know that instead of a growing, solid company built on a solid foundation, Auto-Turn would be no more than an out-house without E2. E2 is what allows us to do everything else our business requires.”

—Gary Shotton
CEO Auto-Turn Manufacturing, Inc.

The E2 integration with QuickBooks was seamless and quick. When there were questions, E2's support team was there to address any issues. Like with most companies, any time you implement new software, there's always a learning curve. But according to Gary, with E2's support team Auto-Turn always gets the information to solve the problem. Gary admits that he works with a team (Gary includes himself in that bucket as well!) that sometimes like to ask questions after they're hopelessly lost. E2's support team gets them back on track in minimal time and the field reps are flexible and accommodating to get to the shop if they don't get what they need from a phone call.

Gary is a big believer in hiring good people that fit with the business and believes the same of the systems and processes to run his business. When someone is on vacation, others pick up the work and the parts still get produced at the same high quality standards. The same goes for the technology side. E2 helps keep things running smoothly because every piece of info about a job is right at anyone's fingertips. “It's hard to point to

just one aspect of how E2 has helped improve our business performance. I just know that instead of a growing, solid company built on a solid foundation, Auto-Turn would be no more than an out-house without E2. E2 is what allows us to do everything else our business requires.”

Since the on-boarding of E2 in 2006, Auto-Turn has systematically implemented several E2 modules including the Advanced Quality Control, the Data Collection, the QuickBooks interface as well as the Advanced Scheduling module. Auto-Turn also uses E2 to maintain its ISO certification. While the shop was ISO certified prior to Gary purchasing the company, E2 has made maintaining that certification nearly effortless.

Gary can't imagine going back to running the shop without E2. “It's like when I first started to use a computer long ago at one of my earlier jobs. You just start asking yourself how you ever did anything without a computer. E2 is very much like that. I just can't imagine not having it as a part of my shop.”

shop**tech**TM

www.shop**tech**.com | 800.525.2143

E2 SHOP
SYSTEM